



**SOLAR BUSINESS DIVISION  
(SBD)**

**Item Description: HTV Silicone compound (Qty. 500 MT)**

**Financial PQR**

**TENDER REFERENCE NO.:** [ARC/SHBINS0002](#)

**TENDER DESCRIPTION:** [Supply of HTV Silicone Compound \(Qty. 500MT\)](#)

**For Registration:**

1. **Indian Bidder:** Should have GST registration (Copy of same to be submitted)
2. **Foreign Bidder :** Should have Export License (Copy of same to be submitted)

**For qualification, bidder should have average minimum annual turnover as per following details:**

Sr. No.	Details of requirement	Turnover FY	Turnover Value (Currency)
1.	Average Annual Turnover during the last three (03) Financial Years (i.e. 2021-22, 2020-21, 2019-20)  <b>(QUALIFYING VALUE – INR 3 crores)</b>	(1) 2019-20	
		(2) 2020-21	
		(3) 2021-22	
		<b>Average of 3 years</b> <b>= <math>\frac{(1) + (2) + (3)}{3}</math></b>	
2.	Net worth of the Bidder based on the latest Audited Accounts as furnished for '1' above should be positive. <b>Net worth = Paid up share capital* + Reserves.</b> (*Share Capital OR Partnership Capital OR Proprietor Capital as the case may be)		

**BIDDER SHALL SUBMIT PRE-QUALIFICATION REQUIREMENTS FORMAT, DULY FILLED-IN, SPECIFYING RESPECTIVE ANNEXURE NUMBER AGAINST EACH CRITERIA AND FURNISH RELEVANT DOCUMENT IN THE RESPECTIVE ANNEXURES IN THEIR OFFER. SUPPORTING DOCUMENTS LIKE FINANCIAL STANDING THROUGH LATEST ITCC, ANNUAL REPORT (AUDITED BALANCE SHEET AND PROFIT & LOSS ACCOUNT) , CA CERTIFICATE FOR DECLARATION OF TURNOVER OF PAST THREE YEARS TO BE SUBMITTED BY VENDORS.**

- Average minimum annual financial turnover of the bidder, during last 3 (three) years, ending on 31-03-2022 should be **INR 3 CRORES (Indian Rupees Three crores Only)**.
- Audited balance sheet and profit & loss account for last 3 (three) years, ending on 31-03-2022 need to be submitted in support of above requirement.
- Financial pre-qualification of the foreign bidder (other than Indian bidders) may also be evaluated on the basis of the report from a reputed third-party business rating agency like Dun & Bradstreet, credit reform etc.
- The evaluation of foreign bidder, exchange rate (TT selling rate of SBI) as on scheduled date of the tender opening (part-1 bid in case of two-part bid) shall be considered.
- All foreign language documents shall be translated to English language either by a certified agency or translated verification by a valid authorized agency
- In case audited financial statements have not been submitted for all the three years as indicated above, then the applicable audited statements submitted by the bidders against the requisite three years, will be averaged for three years. However, audited financial statement for FY 2020-21 is necessarily required to be submitted for determining net worth.
- If financial statements are not required to be audited statutorily, then instead of audited financial statements, financial statements are required to be certified by chartered accountant.
- BHEL reserves the right for independent verification of the claims made for conformance to the pre-qualification criterion. Bidders to ensure providing authentic certificates / documentation and credentials in order to qualify for BHEL tender process.
- No consortium arrangement will be allowed for the job.

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**Seal and signature of the Bidder**